Business Finance  
BSMG6208

Course Outline

Description: Learn how to develop key financial strategies in order to build a solid financial plan with a clear understanding of your tax and legal responsibilities. This course expands on the fundamentals and objectives of corporate finance and their relationship to business strategies. Particular attention is given to cash flow, budgeting, profit planning, capital and risk.

Recommended Prerequisite: Fundamentals of Accounting

Course Goals: The goal of the business finance course is to enable students to interpret financial reports, use acceptable financial tools and methodologies to make better business decisions, and understand the true financial impact of those decisions to improve budget management, increase potential profits and assess financial viability of projects as well as to engage in productive communication with financial managers and upper management.

Course Objectives: At the completion of this course, the student will be able to:

1. Define the meaning of financial management and explain the four financial objectives of an organization as well as discuss issues related to corporate transparency and accountability
2. Explain, examine and produce the contents and the structure of the four financial statements and discuss the importance of decision-making in financial management
3. Explain the importance of managing cash flows and be able to analyze cash flows by comparing two consecutive statements of financial position
4. Explain why financial statements need to be analyzed and evaluate a company’s statements using various techniques and comment on the limitations of financial ratios
5. Explain and calculate the break-even point, the cash break-even point, and the profit break-even point and how they can be applied in different organizations as well as to be able to differentiate between different types of cost concepts
6. Define the meaning and importance of the cash conversion cycle and discuss various techniques related to trade receivables and inventory management to improve the cash flow cycle
7. Explain different types of risk-related financing options and calculate and discuss the sources and forms of debt financing as well as identify the factors that can influence the choice between buying or leasing as asset
8. Explain and calculate cost of financing, economic value added, and leverage analysis as it relates to managerial performance and shareholder wealth maximization
9. Explain and solve capital investment decisions using time-value-of-money decision-making tools
10. Explain the capital budgeting process as well as be able to evaluate and assess capital investments using decision-making concepts and techniques and discuss reasons that can prevent a capital project from being approved

Evaluation:

Weightings of the various segments of the course (Evaluation) as are follows:

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<tr>
<th>Segment</th>
<th>Weighting</th>
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<tbody>
<tr>
<td>Homework assignments</td>
<td>25%</td>
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<tr>
<td>Participation</td>
<td>10%</td>
</tr>
<tr>
<td>Mid Term Exam</td>
<td>30%</td>
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<tr>
<td>Final Exam</td>
<td>35%</td>
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<tr>
<td>Total</td>
<td>100%</td>
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Please contact Continuing Studies if you require information in an alternate format, or if any arrangements can be made to ensure that this course is accessible to you. If you would like to provide feedback about accessibility-related issues that are specific to your experience with Continuing Studies, you may do so using our comment box (located in the entrance of the office) or you may contact Accessibility at Western (accessibility@uwo.ca or 519-661-2111, extension 85562); the feedback will be forwarded to the appropriate individual or area for follow-up.
Notes on assignments (papers and reports):
- Must be academic in style and content
- Must have a clear focus
- Must present ideas in a logical and well thought-out flow
- Arguments, analysis and conclusions must be based on clearly identified research and sources
- Must cite all references from other sources
- Must be in paragraph format
- Must be double-spaced, and typewritten
- Must follow APA style

Policy on Cheating and Academic Misconduct
Academic honesty is a cornerstone of conduct at Western University. We cannot have freedom of expression without integrity. Students are responsible for understanding the nature of and avoiding the occurrence of plagiarism and other academic offences; please refer to the section on “Scholastic Offences” in the current University Academic Calendar, or on the web at http://www.westerncalendar.uwo.ca. Such offences include plagiarism, cheating on an examination, submitting false or fraudulent assignments or credentials, impersonating a candidate, or submitting for credit in any course any academic work for which credit has previously been obtained or is being sought in another course in this University or elsewhere (without the knowledge and approval of the instructor to whom the work is submitted). Students enrolled in non-degree courses are expected to abide by the University’s code of conduct.

Code of Student Conduct
The purpose of the Code of Student Conduct is to define the general standard of conduct expected of students registered at Western University, provide examples of behaviour that constitutes a breach of this standard of conduct, provide examples of sanctions that may be imposed, and set out the disciplinary procedures that the University will follow. For the complete Code of Student Conduct: http://www.uwo.ca/univsec/pdf/board/code.pdf

Plagiarism
All required papers may be subject to submission for textual similarity review to the commercial plagiarism detection software under license to the University for the detection of plagiarism. All papers submitted will be included as source documents in the reference database for the purpose of detecting plagiarism of papers subsequently submitted to the system. Use of the service is subject to the licensing agreement, currently between Western University and Turnitin.com (http://www.turnitin.com).

Course Schedule:

<table>
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<tr>
<th>Week</th>
<th>Assignment</th>
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| 1    | Read: Chapter 1 Overview of Financial Management  
       Assignment: Chapter 2 Accounting and Financial Statements  
       Assignment: Chapter 2: Exercise 2, 5, and 6 |
| 2    | Read: Chapter 3 Statement of Cash Flows  
       Assignment: Exercise 1, 2, 3, and 4  
       Case: Austin Industries Inc. |
| 3    | Read: Chapter 4 Financial Statement Analysis  
       Assignment: Exercise 1, 2, and 3  
       Case: Pickwick Restaurants |
HAND-IN ASSIGNMENT #1 Due start of class Week 5
Case: Imperial Electronics Ltd. (p. 171)
4 Read: Chapter 5 Profit Planning and Decision-Making
Assignment: Exercise 1, 2, 3, and 4
Case: V&A Carpet Cleaning Services
5 Review Chapters 1-5
6 MIDTERM EXAM (Chapters 1-5)
7 Read: Chapter 6 Working Capital Management
Assignment: Exercise 1, 2, 3, 4, 5, 6, and 9
8 Read: Chapter 8 Sources and Forms of Financing
Assignment: Exercise 1, 2, 3, 4, 5, 7, and 10
HAND-IN ASSIGNEMENT #2 Due start of Week 12
Case: Baldwin Equipment Inc. (p. 370)
9 Read: Chapter 9 Cost of Capital, Capital Structure...
Assignment: Exercise 1, 2, 3, and 4
10 Read: Chapter 10 Time-Value-of-Money Concept
Assignment: Exercise 1, 2, 4, 5, 6, 7, and 8
Case: The Farm Purchase
11 Read: Chapter 11 Capital Budgeting
Assignment: Exercise 1, 2, 3, 4, 5, and 6
12 REVIEW
13 FINAL EXAM
*Subject to change